TruckMate

Full Accounting, Integrated Dispatch and Operations Software for LTL, Intermodal & Truckload

from TMW
A Trimble Company
TMW was founded by trucking professionals, so the real-world needs of trucking have been at the core of what we do from day one. That's why, for over 25 years, we've been the trusted choice that makes a difference in every aspect of operations. We understand the issues and challenges, and have developed innovation after innovation to help you build a stronger, more efficient, more successful business.

TruckMate® is a comprehensive and proven system used by many of today's leading carriers. Its integrated functionality and flexibility give you the edge to drive efficiency while offering the scalability to grow as you do. Plus, with so many built-in options, TruckMate can handle the demands of even the most complex trucking companies whether your business supports one industry segment or many. From LTL to Truckload, Intermodal, Brokerage operations or any combination of them, TruckMate will support your needs, every step of the way.

“Investing in TruckMate® has allowed us to manage growth more efficiently by taking on more freight volume without adding more people.”

- Vicki Stafford  
Vice President of Resource Development,  
Cavalier Transportation Services, Inc.
**TruckMate® for LTL**

Adaptable, powerful, full-featured...fast.

Whether you’re terminal-centric, a regional LTL, a local P&D, a freight consolidator or all of the above, TruckMate combines speed, flexibility and operational tools to adapt to customer needs and drive profitability. The advanced billing system can handle the most challenging rating requirements of customers and outside carrier partners for accuracy, every time. Plus, TruckMate handles high freight bill volumes, increases rating accuracy for better margins, plans cross-dock movement, optimizes delivery routes, and provides real-time management information.

**TruckMate® for Truckload**

All the information, just the way you need it.

Simplicity and ease-of-use make TruckMate a powerful choice. It lets planners and dispatchers configure their own screen views to match their specific requirements. Need information fast? Filter by zone, terminal, driver manager, inbound, outbound and more. Plus, TruckMate improves productivity because dispatch information flows seamlessly into Billing, Driver Payables, Fuel Tax and Maintenance, enabling real-time profitability reporting. The bottom line? It makes you faster, more accurate, more profitable.

**TruckMate® for Intermodal**

Much more than container tracking.

TruckMate manages the containers, drivers, power units, carriers and chassis used to get containers where they need to be. Plan complex movements with the click of a mouse and increase utilization efficiency. Warnings and flags help avoid demurrage and per diem charges, or pass them on for quick billing to customers. Increased visibility allows you to clearly display lift charges and drayage costs on the freight bill. TruckMate even includes an integrated container yard management system so you can add service offerings and income opportunities.

**TruckMate® for Brokerage**

It covers all the options.

Whether you’re a pure brokerage operation or combine it with LTL, Truckload or Intermodal, TruckMate is the support you need. It gives you the competitive edge of finding the right carrier fast. Select based upon pre-negotiated rates, historical rates, carrier truck availability and location, current assignments and more. Streamline operations for profitability with integrated accounting that tracks revenue, payables and commission from order to financials. Ramp up communications with carriers and clients, too, with TM4Web online tracking and EDI.
We know your industry. We help you monitor your performance in real-time. And we give you the tools to drive success.

No matter what part of the trucking and logistics industry you’re in, TruckMate is designed to think the way you think about running your business. For starters, you want a clear picture of your performance. TruckMate gives it to you in real-time, so you can adapt, adjust and move ahead every hour of every day.

TruckMate’s core functionality gives you the tools to run your business smarter and more efficiently – from Customer Service to Dispatch, Auto Rating to Billing.

TruckMate also gives you the option of additional modules to further boost performance, including Repair and Maintenance, Driver Recruitment and more.

And integration? You bet. TruckMate is designed to work with software systems you already have in place. It’s simple, seamless, complete solution you can count on.

The TruckMate® System includes:

- Carrier Payables
- Customer Service
- Dispatch
- Auto Rating
- Accounting
- Driver Payables
- Billing
- Management Reports

Industry Solutions
Truckload | LTL | Intermodal | Brokerage

Real-Time Performance Monitoring

Customer Service | Dispatch | Auto Rating | Accounting | Driver Payables | Billing | Management Reports

Additional Modules
Command Center | EDI | TruckMate for Web (TM4Web) | Fuel Tax | Imaging | Repair & Maintenance
Mobile Communication | ACE | Safety & Compliance | HR (Driver Recruitment) | Fuel Card | Interactive Fuel Card Support
Adjust and move ahead.
How many times have you asked yourself questions about revenue, empty miles, operational efficiency or the profitability of a given customer or driver? TruckMate helps you answer these questions in real-time. You can review, benchmark and analyze results, allowing you to instantly make changes that improve your business almost immediately. That’s the power brought by Command Center and The Dawg.

Command Center®
You know what data has the biggest impact on your business. Command Center lets you decide what performance information you want to monitor. Choose these Key Performance Indicators and Command Center puts that data right on your desktop – automatically and in real-time. This tool launches directly from your desktop or from your operations screens, pulling daily and historical information entered by your staff, including: Dispatching, Billing, Customer Service and Accounting. You can easily design customized screens of information, displayed in expandable views that monitor your company’s unique KPI’s. It’s just what you need to take immediate action that affects long-term results.

The Dawg®
The Dawg turns information into action. Once you’ve set your Key Performance Indicators through Command Center, The Dawg makes it easy to track them by constantly scanning company transactions. If it sees a performance rule you’ve set being broken or trending negatively, it sends an automatic email alert so action can be taken. For example, if load profitability falls below the target gross margin, The Dawg lets you know. If your dispatcher schedules a load with too many empty miles, The Dawg sends an alert. Nothing gets by The Dawg.

“Our Load Planners view their Key Performance Indicators and have the results cycling continuously throughout the day. This information gives them a chance to make better decisions and run our operation more profitably.”

- Scott Chastain
Vice President of Fleet Operations,
TCSI/Transland
Dispatch

Your profitable operation starts here.
Dispatch is the most critical component in running an efficient and profitable operation. TruckMate has the flexibility to handle different types of dispatch functions and operations. It has point-and-click or drag-and-drop trip creation, multiple-leg planning, empty mileage tracking and visual mapping. It also manages hours of service, calculates driver pay and has optional maintenance event tracking. Users can easily customize their screen to fit the way they work.

Key Benefits:
• Know the status of all resources, including trailers, drivers, tractors, chassis and containers
• Truckload carriers reduce empty miles with mileage tracking
• LTL carriers proactively plan more efficient outbound loads
• Advanced visibility to inbound freight for outbound load planning
• Intermodal carriers avoid unnecessary per diem and demurrage charges
• Dispatchers and planners can tailor screen views to meet their needs
• Dispatch tracks user activities, ensuring accountability and enabling corrective action

“TruckMate® has made a visible reduction in our overhead and that’s improved our profitability.”
- Matt Berry
President
Berry and Smith Trucking

Customer Service

Designed for productivity.
See all order-related information on a clean, easy-to-understand screen. Find tracing numbers; view images, bills of lading, P/O and customs information; add notes for drivers; use an interactive mileage look-up; create new zones, shippers and consignees on the fly; and much more. Need different information for different roles? Secure, on-screen tabs keep information you need in plain sight, with the backup close at hand. Plus, throughout TruckMate, when users see a freight bill number, they’re just a click away from the complete order record.

Key Benefits:
• Reduce order entry time with minimal mouse reliance
• Built for high volume
• Clean, clear screen view for all tasks, including Order Entry, Billing, Driver Pay, Account and more.
TruckMate®
All the tools you need, all working together.

Auto Rating
Make the complex simple.
Faster, more accurate rating is easy. TruckMate handles virtually any type of rating structure and minimizes maintenance of rate tables. It supports Czarlite and external carrier rates through SMC3’s RateWare, plus NATC, CPUC, D83 tariffs and internally developed tariffs. Brokers can even add rates for external carriers. Rates can be assigned to individual clients, groups of clients or all clients, and the system lets you rate by mile or by load.

Key Benefits:
• No need to maintain separate rate details for sales and rating, minimizing mistakes and increasing consistency
• Change rates as soon as they need to be changed, not when your system allows
• Broker can shop for the best carrier rate based on service level, freight class, commodity, equipment requirements and more
• Create & maintain unlimited accessorail charges including fuel surcharge, wait time and hazardous materials

"Over 90% of our orders are rated automatically and billing accuracy has improved drastically. We’ve been able to do more with less and that drops straight to our bottom line."

- Janeann Bischke
President, CrossCountry Courier, Inc.

Key Benefits:
• Save time and reduce errors by entering data only once
• Back Office and Operations are linked for fast, seamless integration
• Information is always current

Accounting
Simplicity increases efficiency.
TruckMate Accounting is a full-featured, integrated accounting system developed specifically for the trucking industry. Because every part of TruckMate works with a single database, information only has to be entered once. Then it’s automatically in place for every other use. You save time, eliminate data entry errors, and easily access accurate data from anywhere in the system. Modules include Accounts Receivable, Accounts Payable, General Ledger, U.S. & Canadian Payroll, Fixed Assets, Carrier Payables and COD Payables.

"We create over 15,000 invoices every month. With TruckMate’s integrated accounting, there is no need for duplicate entry and the data is in one place."

- Kevin Slaughter
Vice President, Brown Trucking
**TruckMate®**  
All the tools you need, all working together.

### Driver Payables

**Improve satisfaction with systematic payment.**  
TruckMate makes it easier to keep drivers satisfied by paying them accurately and on time. Set up rule-based contracts that automate payments. The same system also lets you see payables as part of load costs in real time.

### Key Benefits:
- First entry automatically loads into A/P, Fuel Import and R&M systems, eliminating wasted time in double entry
- Maintenance charges automatically flow through to driver deductions, reducing driver bad debts
- Format easy-to-understand statements and pull up past statements on-demand to streamline driver communications

### Billing

**Improve efficiency, improve cash flow.**  
Create invoice formats with the familiar Crystal Reports®. One easy-to-use system handles single order bills, master billing and user-defined consolidated rating. It can also handle multiple bill-to transactions for a single invoice and supplementary billing for automated accessorial charges such as detention. And, for easy interfacing, reporting is ODBC compliant.

### Key Benefits:
- No waiting for post-delivery paperwork to bill, so you can bill prior to order delivery
- Bill via paper invoices, fax, email or EDI
- Billing is integrated into TMW Imaging or other document management solutions
- Specialized contract billing, intermodal container depot billing and chassis billing for fast delivery of invoices details and easy compliance with paperwork requirements

### Management Reports

**Information that drives results.**  
Focused, informative management reports drive a stronger business. The TruckMate system makes it easier with almost 300 report templates designed with Crystal Report Writer. Make changes to existing reports or design new ones. TruckMate's single database design and open architecture simplify the gathering of information from various operational activities. and supplementary billing for automated accessorial charges such as detention. And, for easy interfacing, reporting is ODBC compliant.

### Key Benefits:
- Improved visibility to business activities reveals performance strengths and weaknesses
- Variety of report templates helps guide strategic thinking
- Efficiently create reports with accounting, operations and repair and maintenance information available in one system
- Ad-hoc reporting tools in Crystal Report Writer let users create reports quickly based upon customer requests

### Carrier Payables

**Improve accruals.**  
TruckMate allows you to accurately create accruals and process correct carrier expenses which are then matched easily against invoices.

### Key Benefits:
- Accurate expense accrual for the carriers
- Avoids potential for double payment
Repair and Maintenance
Automate planning, completing and managing tasks for single locations or multiple shop inventories. Track work and invoices for internal equipment, owner operators and outside customers. Fully integrated with Dispatch, Accounts Payable, Accounts Receivable, Driver Payables, Billing and General Ledger.

EDI
Simplify meeting trading partners’ information needs. TruckMate’s EDI, backed by TMW’s EDI professionals, lets you say “yes” to requests. Our specialists talk directly with your clients, develop a system, test and implement it.

TruckMate® for Web
TM4Web lets you use the Internet to communicate with customers and outside carriers. Customers can enter loads, track shipments and obtain rate quotes 24/7. Outside carriers can directly update status information. Plus, it’s simple to customize to work with your current website.

Fuel Tax
The system makes it easy to track, pay, and reconcile fuel purchases state by state. Configure it for local standards and practices. Pass dispatch trip information through PC Miler, Rand McNally or ProMiles for state mileage breakdowns. Plus, the system supports odometer updates at state line crossings using in-cab mobile units and GPS tracking.

Fuel Card
Fuel Card lets you handle a variety of vendor card features in real-time. Plus, it lightens the administrative workload because card data can be imported directly into the system. Easy partnering with leading fuel card suppliers lets you stay on top of fuel requirements.

TMW Imaging
Turn invoices, forms and archived documents into electronic files that are easy to access with no clumsy papers to sort. Scan, store, and manage all your documents, improving customer service, staff efficiency and cash flow.

Mobile Communication
This open system lets you create outbound and inbound forms for drivers. You decide what information to send and what to update in the TruckMate database. TruckMate interfaces to Qualcomm, PeopleNet, Xata and TMW’s D2Link™.

ACE e-Manifest
ACE e-Manifest filing supports the U.S. Customs and Border Protection mandate for land-port crossings clearances across U.S. borders from Canada and Mexico. In addition to reducing border wait time, because ACE is integrated with TruckMate’s Dispatch application, redundant data entry is eliminated.

Safety and Compliance
This system manages government-mandated incident reporting – from the incident through to resolution. It also tracks government-required preventive tests for equipment and drivers, as well as company standards, programs and incentives. There’s Incident Tracking, Drug Testing, Training, Safety Awards, DOT Inspections and Driver Logs. The result? Cost savings and a security blanket against liability.

HR Recruitment
This automated driver recruitment management tool can increase accuracy of driver status information, reduce recruitment costs and minimize turnover. From a single information-packed database, it’s easy to filter though applicants to find the right driver for the job.

TruckMate® Additional Modules
TruckMate® More options provide more power for your operation.
Partner Integration

Expand the Power of TruckMate®.
TMW understands that to maximize the efficiency of your operations, our system needs to integrate with the various complementary technologies available to trucking organizations. That's why we partner with industry-leading suppliers to offer you greater functionality with the total assurance of expertise, quality and experience. We've had proven success interfacing with all these technologies and more:

- Mobile Communications
- Trailer Tracking
- Mileage Interfaces
- Fuel/Route Optimization
- Fuel Card Interfaces
- Fuel Tax
- Imaging
- Cost Analysis
- Electronic Checks
- Mapping
Are you ready to be more efficient, more effective, more profitable?

Call TMW Systems about TruckMate® today at 1-800-401-6682 or email solutions@tmwsystems.com.

*Integration requires purchase of optional modules as necessary.